MAJOR: Marketing Catalog Year: 2022-2023

FRESHMAN	COURSES	CREDITS	TOTAL
	AIC1140, APEX 1 (or AIC1100 Introduction to ACE (3 cr))	1	16
	ENG1200, or ENG1201, English Composition or ENG1601 (category 4)	3	
EALL	MKT1450, Prin of Marketing or MGT1400, Prin of Management	3	
FALL	ECO1401, Macroeconomics (Gen Ed category 2)	3	
	Gen Ed course (category 2 or 4)	3	
	Elective	3	
	ENG1202, Analytical Writing or ENG1602 (category 3)	3	15
	MAT1430, Foundations of Statistics (Gen Ed category 1)	3	
SPRING	MGT1400, Prin of Management or MKT1450, Prin of Marketing	3	
	MIS1300, Business Analytics with Excel	3	
	ECO1402, Microeconomics	3	
SOPHOMORE	·		1.
	MKT2600, Consumer Behavior	3	15
	ACC1201, Financial Accounting	3	
FALL	MKTXXXX, Marketing Elective	3	
	Gen Ed course (category 1, 2, 3 or 4)	3	
	Gen Ed course (category 1, 2, 3 or 4)	3	
	AIC2142, APEX 2	2	17
	MKTXXXX, Marketing Elective	3	
	ACC2210, Managerial Accounting	3	
SPRING	Gen Ed course (category 1, 2, 3 or 4)	3	
	Elective	3	
	Elective	3	
JUNIOR			l
	FIN2003, Managerial Finance	3	16
	MKT2610, Distribution Merchandising	3	
FALL	MKTXXXX, Marketing Elective	3	
.,.==	Gen Ed course (category 1, 2, 3 or 4)	3	
	Science with lab (Gen Ed category 1)	4	
	AIC3140, APEX 3	1	13
	MKT2700, Brand and Price Strategies	3	13
SPRING	MKTXXXX, Marketing Elective	3	
31 111110	Gen Ed course (category 1, 2, 3 or 4)	3	
	Elective	3	
SENIOR	Licetive		
FALL	AIC4140, APEX 4	1	13
IALL	BUS3000, Business Law	3	13
	MKT2710, Integrated Marketing Communications	3	
	MGT4800 Senior Policy Seminar, or BUS4899 Internship Gen Ed course (category 1, 2, 3 or 4)	3 3	
	Gen Ed Course (Category 1, 2, 3 or 4)	5	
SPRING	MKT4810, Strategic Marketing Management	3	15
	BUS4899 Internship, or MGT 4800 Senior Policy Seminar		13
		3	
	MKTXXXX, Marketing Elective	3	
	Elective	3	
	Elective	3	
		TOTAL	120
		CREDITS:	

## Notes

<sup>\*</sup>A student will incur additional tuition charges in any semester in excess of 17 credits.

<sup>\*\*</sup>A student must apply to the Dean for permission to take more than 18 credits in any given semester.

American International College School of Business, Arts and Sciences		MAJOR: Marketing Catalog Year: 2022-2023
List of Requirement	s (all courses are 3 credits unless otherwise noted)	
Common Profession	al Component Requirements:	
ACC1201	Financial Accounting	
ACC2210	Managerial Accounting	
BUS3000	Business Law	
ECO1401	Macroeconomics	
ECO1402	Microeconomics	
FIN2003	Managerial Finance	
MAT1430	Foundations of Statistics	
MGT1400	Principles of Management	
MIS1300	Business Analytics with Excel	
MKT1450	Principles of Marketing I	
MGT4800	Senior Policy Seminar	
	·	CREDITS
Marketing Major Re	equirements:	
MKT2600	Consumer Behavior	
MKT2610	Distribution Strategies	
MKT2700	Brand and Price Strategies	
MKT2710	Integrated Marketing Communications	
MKT4810	Strategic Marketing	
BUS4899	Internship	
	·	CREDITS
Plus Fifteen (15) cre	dits of any 3000-level or higher marketing course or o	ther electives approved by the Marketina
Department (25)	and of any cook is a might mannering course or o	
Department		
		<del></del>
		<del></del>
		CREDITS

## General Education Requirements Catalog Year: 2022-2023

Co	ntent Category #1: Exp	rld 7 or 10 cred	lits*	
			ence course w/Lab (4 cr). A 2nd science course*, with or without 1	ab, may
	be completed in lieu of	one INT course.		
	Choose 1	Math	MAT1430, MAT2004, PSY2302	
	Choose 1	SCIENCE with LAB	BIO1020/1021, BIO1120/1121, BIO1130/1131, BIO1200/1201 BIO1210/1211, BIO1250/1251, BIO1400/1401, BIO1500/1501 CHE1100/1101, CHE1110/1111, PHY1010/1011, PHY1020/10 PHY1030/1031, PHY1050/1051	1,
	*OPTION: Choose 1	SCIENCE with/ without LAB (Choose this option OR a 3 <sup>rd</sup> INT, Category 3)	BIO1020/1021, BIO1120/1121, BIO1130/1131, BIO1200/1201 BIO1210/1211, BIO1250/1251, BIO1400/1401, BIO1500/1501 CHE1100/1101, CHE1110/1111, PHY1010/1011, PHY1020/10 PHY1030/1031, PHY1050/1051	1,
Co	ontent Category #2: Und	lerstanding Self and (	Others 9 cre	edits
	Requirements: 1 course	e in each category: Self	f Context (3 cr), US Context (3 cr), Global Context (3 cr)	
	Choose 1	Self Context	PSY1200, SOC1100	
	Choose 1	US Context	ECO1401, ECO1402, HST1510, HST1520, PCH1030, POL140 SOC1400	00,
	Choose 1	Global Context	ECO1010, HST1400, HST1410, IBS1420, PCH2030, POL150 SOC2650	0,
Co	ontent Category #3: Exp	loring Interdisciplina	arity 9 or 12 cred	lits*
	Requirements: ENG120	02/1602 (3 cr) AND 2	(or 3*) Interdisciplinary (INT) courses (6 or 9 cr)	
	Choose 1	Analytical Writing	ENG1202 or ENG1602	
	Choose 2	Interdisciplinary courses	AIC3100, EXS1200, INT1500, INT1600, INT2100, INT2125, INT2200, INT2350, INT2400, INT2460, INT2540, INT2610	
	*OPTION: Choose 1	Interdisciplinary: a 3 <sup>rd</sup> INT course (OR a science course, Category 1)	AIC3100, EXS1200, INT1500, INT1600, INT2100, INT2125, INT2200, INT2350, INT2400, INT2460, INT2540, INT2610	
Co	l ontent Category #4: Exp	. ,	Humanities 9 cre	odite
Cu			s (3 cr) and Humanities (3 cr)	turis
	Choose 1	English Composition	ENG1200, ENG1201 or ENG1601	
	Choose 1	Arts	ART1000, COM2460, COM3290, ENG2325, MUS1000, MUS THR1400, THR1420, VDA2640	51020,
	Choose 1	Humanities	ENG2390, ENG2410, ENG2420, ENG2430, ENG2510, ENG2 ENG3200, ENG3210, ENG3430, ENG3440, ENG3800, ITL10 PHI1000, PHI1200, PHI1400, PHI2010, SPA1010, SPA1100, SPA1201, SPA1202	
Co	ntent Category #5: Dev			edits
	Requirements: APEX 1	-4 (5 cr) OR AIC110	00 (3 cr) & AIC	
	Choose 1	APEX or ACE	AIC1100 (3 cr) or AIC1140 (1 cr)	
	Choose 1	APEX	AIC2142 (2 cr)	
	Choose 1	APEX	AIC3140 (1 cr)	
	Choose 1	APEX	AIC4140 (1 cr)	
	Choose 1 (AIC Online or RN to BSN programs only)	APEX for special programs	AIC Online program only: AIC4141 (3 cr) AIC RN to BSN program only: NUR4600 (3 cr)	