American International College School of Business, Arts and Sciences

Program Plan

FRESHMAN	COURSES	CREDITS	TOTAL
	AIC1140, APEX 1 (or AIC1100 Introduction to ACE (3 cr))	1	16
	ENG1200, or ENG1201, English Composition or ENG1601 (category 4)	3	
ГАП	MKT1450, Prin of Marketing or MGT1400, Prin of Management	3	
FALL	ECO1401, Macroeconomics (Gen Ed category 2)	3	
	Gen Ed course (category 2 or 4)	3	
	Elective	3	
	ENG1202, Analytical Writing or ENG1602 (category 3)	3	15
	MAT1430, Foundations of Statistics (Gen Ed category 1)	3	
SPRING	MGT1400, Prin of Management or MKT1450, Prin of Marketing	3	
	MIS1300, Business Analytics with Excel	3	
	ECO1402, Microeconomics	3	
SOPHOMORE		-	
	MKT2600, Consumer Behavior	3	15
	ACC1201, Financial Accounting	3	
FALL	MKTXXXX, Marketing Elective	3	
	Gen Ed course (category 1, 2, 3 or 4)	3	
	Gen Ed course (category 1, 2, 3 or 4)	3	
	AIC2142, APEX 2	2	17
	MKTXXXX, Marketing Elective	3	_,
	ACC2210, Managerial Accounting	3	
SPRING	Gen Ed course (category 1, 2, 3 or 4)	3	
	Elective	3	
	Elective	3	
JUNIOR	Liective		
30111011	FIN2003, Managerial Finance	3	16
	MKT2610, Distribution Merchandising	3	10
FALL	MKTXXXX, Marketing Elective	3	
TALL	Gen Ed course (category 1, 2, 3 or 4)	3	
	Science with lab (Gen Ed category 1)	4	
			12
	AIC3140, APEX 3	1	13
CDDING	MKT2700, Brand and Price Strategies MKTXXXX, Marketing Elective	3	
SPRING	·	3	
	Gen Ed course (category 1, 2, 3 or 4)	3	
CENHOD	Elective	3	
SENIOR	ALCAMAD, ADEV A		42
FALL	AIC4140, APEX 4	1	13
	BUS3000, Business Law	3	
	MKT2710, Integrated Marketing Communications	3	
	MGT4800 Senior Policy Seminar, or BUS4899 Internship	3	
	Gen Ed course (category 1, 2, 3 or 4)	3	
SPRING	MKT4810, Strategic Marketing Management	3	15
	BUS4899 Internship, or MGT 4800 Senior Policy Seminar	3	13
	MKTXXXX, Marketing Elective	3	
	Elective	3	
	Elective	3	
	LICCUIVE	TOTAL	<u> </u>

MAJOR: Marketing Catalog Year: 2023-2024

Notes

^{*}A student will incur additional tuition charges in any semester in excess of 18 credits.

^{**}A student must apply to the Dean for permission to take more than 18 credits in any given semester.

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Program Plan

List of Requirements (all courses are 3 credits unless otherwise noted)

ACC1201	Financial Accounting	
ACC2210	Managerial Accounting	
BUS3000	Business Law	
ECO1401	Macroeconomics	
ECO1402	Microeconomics	
FIN2003	Managerial Finance	
MAT1430	Foundations of Statistics	
MGT1400	Principles of Management	
MIS1300	Business Analytics with Excel	
MKT1450	Principles of Marketing I	
MGT4800	Senior Policy Seminar	
Marketing Major Re	equirements:	
MKT2600	Consumer Behavior	
MKT2610	Distribution Strategies	
MKT2700	Brand and Price Strategies	
MKT2710	Integrated Marketing Communications	
MKT4810	Strategic Marketing	
BUS4899	Internship CREDITS	·
Plus Fifteen (15) cre Department	dits of any 3000-level or higher marketing course or other electives approved by the Marketing	
		
	CREDITS	

MAJOR: Marketing

Catalog Year: 2023-2024

General Education Requirements Catalog Year: 2023-2024

MAJOR: Marketing

Catalog Year: 2023-2024

Co	Content Category #1: Exploring Scientific World 7 or 10 credits*					
	Requirements: 1 Math Course (3 cr) & 1 Science course w/Lab (4 cr). A 2 nd science course*, with or without lab,					
	may be completed in lieu of one INT course.					
	Choose 1	Math	MAT1430, MAT2004, PSY2302			
	Choose 1	SCIENCE with	BIO1020/1021, BIO1120/1121, BIO1130/1131, BIO1200/1201,			
		LAB	BIO1210/1211, BIO1400/1401, BIO1500/1501, CHE1100/1101,			
			CHE1110/1111, PHY1010/1011, PHY1020/1021,			
			PHY1030/1031, PHY1050/1051			
			BIO1250/1251 for Health Science majors only			
	*OPTION: Choose 1	SCIENCE with/	BIO1020/1021, BIO1120/1121, BIO1130/1131, BIO1200/1201,			
		without LAB	BIO1210/1211, BIO1400/1401, BIO1500/1501, CHE1100/1101,			
		(Choose this option OR a 3 rd INT,	CHE1110/1111, PHY1010/1011, PHY1020/1021,			
		Category 3)	PHY1030/1031, PHY1050/1051 BIO1250/1251 for Health Science majors only			
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Co	ntent Category #2: Und					
	Requirements: 1 course in each category: Self Context (3 cr), US Context (3 cr), Global Context (3 cr)					
	Choose 1	Self Context	AAL1200, PSY1200, SOC1100			
	Choose 1	US Context	ECO1401, ECO1402, HST1510, HST1520, PCH1030, POL1400,			
			SOC1400			
	Choose 1	Global Context	ECO1010, HST1400, HST1410, IBS1420, PCH2030, POL1500,			
			SOC2650			
Co	ntent Category #3: Exp		•			
		, , ,	or 3*) Interdisciplinary (INT) courses (6 or 9 cr)			
	Choose 1	Analytical Writing	ENG1202 or ENG1602			
	Choose 2	Interdisciplinary	AIC3100, EXS1200, INT1500, INT1600, INT2100, INT2125,			
		courses	INT2200, INT2350, INT2400, INT2460, INT2540, INT2620,			
			INT2655			
	*OPTION: Choose 1	Interdisciplinary: a	AIC3100, EXS1200, INT1500, INT1600, INT2100, INT2125,			
		3 rd INT course (OR	INT2200, INT2350, INT2400, INT2460, INT2540, INT2620,			
		a science course, Category 1)	INT2655			
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Co	ntent Category #4: Exp					
			(3 cr) and Humanities (3 cr)			
	Choose 1	English	ENG1200, ENG1201 or ENG1601			
	Charact	Composition	ART1000 COM24C0 COM2200 ENC2225 MUS1000			
	Choose 1	Arts	ART1000, COM2460, COM3290, ENG2325, MUS1000, MUS1020, THR1400, THR1420, VDA2640			
	Choose 1	Humanities	ENG2390, ENG2410, ENG2420, ENG2430, ENG2510,			
	Choose 1	numamues	ENG2590, ENG2410, ENG2420, ENG2430, ENG2510, ENG3520, ENG3200, ENG3210, ENG3430, ENG3440,			
			ENG3800, ITL1000, PHI1000, PHI1200, PHI1400, PHI2010,			
			SPA1010, SPA1100, SPA1201, SPA1202			
Co	ntent Category #5: Dev	voloning Professional E				
C0.	Requirements: APEX 1					
	Choose 1	APEX or ACE	AIC1100 (3 cr) or AIC1140 (1 cr)			
\vdash	Choose 1	APEX OF ACE	AIC2142 (2 cr)			
	Choose 1 Choose 1	APEX	AIC3140 (1 cr)			
	Choose 1 Choose 1					
		APEX for special	AIC Online are common only AIC 4141 (2 or)			
	Choose 1 (AIC Online or RN to BSN	APEX for special	AIC Online program only: AIC4141 (3 cr) AIC RN to BSN program only: NUR4600 (3 cr)			
	programs only)	programs	AIC KIN to DSIN program only: NUK4000 (3 CT)			
	programs omy)					