MAJOR: Marketing Catalog Year: 2021-2022

FRESHMAN	COURSES	CREDITS	TOTAL	
	AIC1140, APEX 1 (or AIC1100 Introduction to ACE (3 cr))	1	16	
	ENG1201, English Composition or ENG1601 (category 4)	3		
EALL	MKT1450, Prin of Marketing or MGT1400, Prin of Management	3		
FALL	ECO1401, Macroeconomics (Gen Ed category 2)	3		
	Gen Ed course (category 2 or 4)	3		
	Elective	3		
	ENG1202, Analytical Writing or ENG1602 (category 3)	3	15	
	MAT1430, Foundations of Statistics (Gen Ed category 1)	3		
SPRING	MGT1400, Prin of Management or MKT1450, Prin of Marketing	3		
	MIS1300, Business Analytics with Excel	3		
	ECO1402, Microeconomics	3		
SOPHOMORE	1001.01,			
	MKT2600, Consumer Behavior	3	15	
	ACC1201, Financial Accounting	3		
FALL	MKTXXXX, Marketing Elective	3		
	Gen Ed course (category 1, 2, 3 or 4)	3		
	Gen Ed course (category 1, 2, 3 or 4)	3		
	AIC2142, APEX 2	2	17	
	MKTXXXX, Marketing Elective	3		
	ACC2210, Managerial Accounting	3		
SPRING	Gen Ed course (category 1, 2, 3 or 4)	3		
	Elective	3		
	Elective	3		
JUNIOR	Licetive			
	FIN2003, Managerial Finance	3	16	
	MKT2610, Distribution Merchandising	3		
FALL	MKTXXXX, Marketing Elective	3		
	Gen Ed course (category 1, 2, 3 or 4)	3		
	Science with lab (Gen Ed category 1)	4		
	AIC3140, APEX 3	1	13	
	MKT2700, Brand and Price Strategies	3		
SPRING	MKTXXXX, Marketing Elective	3		
31 11110	Gen Ed course (category 1, 2, 3 or 4)	3		
	Elective	3		
SENIOR		-		
FALL	AIC4140, APEX 4	1	13	
	BUS3000, Business Law	3		
	MKT2710, Integrated Marketing Communications	3		
	MGT4800 Senior Policy Seminar, or BUS4899 Internship	3		
	Gen Ed course (category 1, 2, 3 or 4)	3		
SPRING	MKT4810, Strategic Marketing Management	3	15	
	BUS4899 Internship, or MGT 4800 Senior Policy Seminar	3		
	MKTXXXX, Marketing Elective	3		
	Elective	3		
	Elective	3		
		TOTAL	120	
		CREDITS:	120	

Notes

^{*}A student will incur additional tuition charges in any semester in excess of 17 credits.

 $[\]ensuremath{^{**}}\mbox{A}$ student must apply to the Dean for permission to take more than 18 credits in any given semester.

American International College School of Business, Arts and Sciences List of Requirements (all courses are 3 credits unless otherwise noted)		MAJOR: Marketing Catalog Year: 2021-2022	
Common Profession	al Component Requirements:		
ACC1201 ACC2210	Financial Accounting Managerial Accounting Business Law		
BUS3000 ECO1401 ECO1402	Macroeconomics Microeconomics		
FIN2003 MAT1430	Managerial Finance Foundations of Statistics		
MGT1400 MIS1300 MKT1450	Principles of Management Business Analytics with Excel Principles of Marketing I		
MGT4800	Senior Policy Seminar	CREDITS	
Marketing Major Re	equirements:		
MKT2600 MKT2610 MKT2700	Consumer Behavior Distribution Strategies Brand and Price Strategies		
MKT2710 MKT4810	Integrated Marketing Communications Strategic Marketing		
BUS4899	Internship	CREDITS	
Plus Fifteen (15) cre Department	dits of any 3000-level or higher marketing course or other elec	tives approved by the Marketing	
		CREDITS	

General Education Requirements
Catalog Year: 2021-2022

Content	Category #1: Exploring Scientific World 7 or 10 credits*						
	Requirements: 1 l	Math Course (3 cr) &	1 Science course w/Lab (4 cr). A 2 nd science course*, with or				
	without lab, may	without lab, may be completed in lieu of one INT course.					
	Choose 1	Math	MAT1430, MAT2004, PSY/CRJ2302				
	Choose 1	SCIENCE with	BIO1020/1021, BIO1100/1101, BIO1110/1111, BIO1130/1131,				
		LAB	BIO1200/1201, BIO1300/1301, BIO1400/1401, BIO1500/1501,				
			CHE1100/1101, CHE1110/1111, CHE1200/1201,				
			CHE1600/1601/1602, PHY1010/1011, PHY1020/1021,				
			PHY1030/1031, PHY1050/1051, PHY1600/1601/1602				
	*OPTION:	SCIENCE with/	BIO1020/1021, BIO1100/1101, BIO1110/1111, BIO1130/1131,				
	Choose 1	without LAB	BIO1200/1201, BIO1300/1301, BIO1400/1401, BIO1500/1501,				
		(Choose this	CHE1100/1101, CHE1110/1111, CHE1200/1201,				
		option OR a 3 rd	CHE1600/1601/1602, PHY1010/1011, PHY1020/1021,				
		INT, Category 3)	PHY1030/1031, PHY1050/1051, PHY1600/1601/1602				
Content		erstanding Self and (
			ry: Self Context (3 cr), US Context (3 cr), Global Context (3 cr)				
	Choose 1	Self Context	PSY1200, SOC1100, SOC1400				
	Choose 1	US Context	AMS1100, ECO1401, ECO1402, HST1510, HST1520,				
			HST1600, PCH1030, POL1000, POL1400				
	Choose 1	Global Context	ECO1010, HST1400, HST1410, HST1420, HST1430,				
			HST1500, IBS1420, PCH2030, PHI2010, PHI2030, POL1500,				
			SOC2650				
Content		oring Interdisciplina					
			AND 2 (or 3*) Interdisciplinary (INT) courses (6 or 9 cr)				
	Choose 1	Analytical	ENG1202 or ENG1602				
		Writing					
	Choose 2	Interdisciplinary courses	AIC3100, EXS1200, INT2350, INT2400				
	*OPTION:	Interdisciplinary:	AIC3100, EXS1200, INT2350, INT2400				
	Choose 1	a 3 rd INT course					
		(OR a science					
		course, cat 1)					
Content		oring the Arts and H					
			ry: Arts (3 cr) and Humanities (3 cr)				
	Choose 1	English	ENG1201 or ENG1601, ENG2325				
		Composition					
	Choose 1	Arts	ART1000, COM2460, COM3290, MUSXXX (any 3 cr course),				
			THR1400, THR1420, VDA2640				
	Choose 1	Humanities	ENG2XXX (any 3 cr literature course), PHI1000, PHI1200,				
~			PHI1400, Foreign Language course (intro or intermediate)				
Content	Content Category #5: Developing Professional Readiness 5 or 7 credits Requirements: APEX 1 – 4 (5 cr) OR AIC1100 (3 cr) & AIC						
	Choose 1	APEX or ACE	AIC1100 (3 cr) or AIC1140 (1 cr)				
	Choose 1	APEX	AIC2142 (2 cr)				
<u> </u>	Choose 1	APEX	AIC3140 (1 cr)				
	Choose 1	APEX	AIC4140 (1 cr)				
	Choose 1 (AIC	APEX for special	AIC Online program only: AIC4141 (3 cr)				
	Online or	programs	AIC RN to BSN program only: NUR4600 (3 cr)				
	RNtoBSN						
	programs only)						